



Teresa L. Magnus, CPA, JD

Teresa Magnus is the Executive Director of the Southern States Automotive Contractors Association (SSACA). A decade ago, Teresa founded Magnus & Company, a construction and management advisory firm committed to improving the experience of the industry by challenging conventional business models through unique thinking, creative solutions, and intelligent execution.

Teresa's work focuses on the planning and management of major construction programs, workforce and labor strategy, business growth and expansion, and contract strategy, administration, and the prevention, as well as resolution of complex claims.

Teresa has served as both the Manager of Project Services and the Construction Contract Strategy Manager for Southern Company, a leading US producer of electricity. In these roles, she was responsible for the redevelopment and implementation of Project Controls and the Project Management Office for more than \$10 billion of capital projects. Teresa was also responsible for the planning and execution of the contract strategy for the \$8.7 billion environmental scrubber program. She also played a role in the negotiation of the Vogtle nuclear deal.

Before joining Southern Company, Teresa served as CEO of Vulcan Industrial Contractors. Under her leadership, the company expanded territory and service offerings, EBITDA grew, safety performance improved, and the company developed key strategic alliances. As a consultant with both Price Waterhouse and Arthur Andersen in dispute resolution services, Teresa focused on large, complex construction disputes for contractors, subcontractors, and owners.

Teresa has presented to industry groups regarding construction contracting strategy, labor and workforce strategies, measuring and reporting project progress, claims avoidance and resolution, market growth and expansion, business relationships and collaboration, strategies for corporate economic policy, and strategies for diversifying project execution. She continues to contribute to the industry initiative, ConsensusDOCS.

Teresa's community involvement focuses on education, inclusion, and the advancement of the field of Construction. Teresa has served as an Advisory Board Member for the Shelby County Schools Technical Education Program, the Shelby County Chamber of Commerce Workforce Development Committee, the Advisory Board of the Alabama Go Build Initiative, and the Georgia Governor's Workforce Development Committee. She has served as a committee member for local bargaining organizations for multiple crafts and as a Trustee on pension and health and welfare funds. She has served on the board of the local YMCA branch and currently chairs annually the Girls Can Camps, which she founded in Alabama.

Teresa was awarded the Crystal Vision Award in 2010 for her work in promoting the inclusion of women in the construction industry and has been recognized by the Birmingham Business Journal and Southeast Construction magazine for her leadership. In 2018, she was recognized by the Construction Users Roundtable for her contributions to the organization and the construction industry.

Teresa earned a Bachelor of Science in Accountancy from Miami University in Oxford, Ohio and is a CPA licensed in Ohio. She holds a Juris Doctor from Samford University Cumberland School of Law and is admitted to the Georgia Bar.